

ARIEL J. ROSENBLOOM

New York, NY

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WORK EXPERIENCE:

Corcoran, New York, NY (March 2024 – Present)

Real Estate Agent

- Closed multiple residential rental deals across Manhattan and Brooklyn
- Actively worked on both residential and commercial sales transactions, representing buyers, sellers, and landlords
- Built relationships with FSBO and off-market owners to source opportunities for clients
- Conducted property tours, managed negotiations, and supported clients throughout the deal lifecycle

Loftey, New York, NY (April 2021 - January 2024)

Real Estate Agent

- Provided white glove experience to renters finding their first or most improved NYC apartment
- Educated clients with insider market knowledge to empower them to choose the right apartment
- Held open houses (rental and sales) across Manhattan to increase awareness and client base
- Mentored newer agents on Loftey processes as well as industry technique

Drains Made Simple, Chicago, IL (September 2020 – March 2021)

Business Development Manager

- Arranged meetings with decision makers from large organizations for Covid-Sanitization division (i.e. Hackensack Meridian Hospital, Dental 365, etc.)
- Arranged meetings with bar, restaurant/cafe, and grocery store owners during summer season for Fruit-Fly Mitigation division.

Doctor.Com, New York, NY (March 2018 - December 2019)

Business Development Associate

- Generated \$1,200,000 in new business for SMB, Mid-Market and Trade-Show divisions ● Co-launched first Mid-Market sales department
- Brokered meetings for CEO with major healthcare organizations
- Top revenue-generator from Trade-Show meetings (over \$80,000 in 4 months) ● Consistently exceeded 100 percent of quota during Q4

Main Street Hub, New York, NY (March 2016 - November 2017) ****NYC office closed down****

Sales Representative

- Generated \$45K in revenue, selling deal sizes ranging from \$300-\$700 ● Top Sales Representative Company-wide by revenue for 2017
- Top Sales Representative Company-wide by revenue for January 2017
- Top 5 Sales Representative in New York City by revenue for Q1 and Q2 2017
- Top 20% Sales Representative Company-wide each month

- Presidents Club for 2017
- Promoted to elite specialty team for stellar performance

EDUCATION/CERTIFICATION(S):

Licensed New York State Real Estate Salesperson, March 2021

QUEENS COLLEGE: B.A. in English, Cum Laude, 2011

Ariel Rosenbloom

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Dear Hiring Manager,

I'm excited to apply for the Sales Account Executive position. With a strong background in business development and relationship-driven sales, I bring the communication, organizational, and client management skills needed to succeed in this role.

At Corcoran and previously at Loftey, I've built lasting relationships with property owners, landlords, and commercial clients across New York City. I've managed complex sales cycles, negotiated high-stakes deals, and consistently delivered results. My earlier experience in business development roles, generating over \$1.2M in new business at Doctor.com and consistently ranking as a top performer, has further sharpened my ability to connect with stakeholders, open new doors, and drive revenue.

I'm particularly drawn to this opportunity because of your focus on commercial real estate, architecture, and design, a space I've operated in and understand deeply. I'm confident I can contribute meaningfully to your growth by leveraging my experience, NYC network, and proactive approach.

I'd welcome the opportunity to discuss how my skills and background align with your team's goals. Please feel free to reach out to me at (516) 241-5351 or rosenbloomariel@gmail.com. Thank you for your time and consideration. I look forward to speaking with you.

Sincerely

Ariel Rosenbloom